

Realtors Association To Hold Blood Drive

The Greater Union County Association of Realtors will sponsor a blood drive on Wednesday, April 15, from 9:30 a.m. to 3:30 p.m. The mobile blood vans will be parked at 44 Elm Street, Westfield, outside of Rorden Realty, and also in the parking lot of Mangels & Company, 367 Chestnut Street in Union, near Five Points.

The drive is being held in conjunction with the Blood Center of New Jersey and is a semi-annual event coordinated by the Realtor Community Service Committee of the Greater Union County Association of Realtors.

All donors will be given a free cholesterol check.

Reservations may be made by calling Doris Kopil at (908) 233-0065. Walk-in donors are also welcome.

Craig Long Awarded Second Prize for Art In Show at du Cret

Craig Long, a senior at Westfield High School, recently was awarded second prize in the pastel category in the 19th annual du Cret School of Art High School Student Art Show.

Craig plans to attend college in the fall and pursue a major in art education.



PASTA DELIGHT...The second-grade den from McKinley Elementary School's Pack No. 176 prepared eight pans of lasagna to share with children at the Westfield Community Center. Pictured in the kitchen of the center, left to right, are: John Falzon, Tahj Graham, Nicole Blackman and Joseph Pomerantz.

Performance Studios Offers Classes for Rome Festival

The spring session of the American Performance Studios (APS) will again include classes in preparation for the 1998 Rome Festival, Italy, announced APS Musical Director Jeanette F. Maraffi and Director Molly Barber.

The collaboration between the Studios and the Rome Festival in 1997 was "very successful," they said, with seven singers from Westfield and Mountainside participating in performances of Humperdinck's *Hansel und Gretel* in Rome. Participants in the 1997 festival enjoyed rehearsing and

performing alongside musicians and dancers from seven European countries, Canada, and Puerto Rico.

The young performers were treated to two weeks of immersion into the Italian culture, with visits to historical sites being a daily part of their schedule in Rome. A special treat was the opportunity for an audience with Pope John Paul at the Vatican.

The 1998 Rome Festival season will include performances of the Italian opera *Elixir of Love* by Donizetti. Singers and dancers ages 12 and 20 are eligible to participate in the festival in Rome during July of 1998.

Auditions will be held beginning March 30. Classes in Vocal Technique and Acting Technique are being offered by American Performance Studios in Westfield for students 6 through adult.

Private instruction in piano and voice is also offered.

For further information, please write to American Performance Studios, P.O. Box 885, Westfield, 07090, or call (908) 233-7214.

Westfield's Coldwell Banker Office Earns Distinction as Top Sales Office

Coldwell Banker's Westfield office has earned the distinction as the No. One office in the company's Northeast region and second in the entire country at the residential brokerage firm's 1998 International Business Conference honoring outstanding performance in real estate sales.

The Westfield office recorded over \$300 million in sales last year.

Marilyn Kelly, Manager of the Westfield office, accepted the award at a formal banquet at Coldwell Banker's International Business Conference in Orlando, Florida.

"Every real estate agent would agree that Westfield is one of the state's most competitive markets," said Coldwell Banker Regional Vice President Pat Bell.

"Marilyn's own success has attracted the best talent in the business. Just working in her office has become a privilege," she said.

In fact, Ms. Kelly's team boasts five elite agents who achieved Gold Level rankings from the New Jersey Association of Realtors (NJAR) for recording more than \$10 million in sales in 1997.

According to NJAR, no other office of any brokerage firm in the Westfield area has even one such agent. Fifteen agents in the office achieved NJAR's silver level status for selling a total of more than \$5 million, and a total of 37 earned membership in the NJAR Million Dollar Club.

"These awards are a reflection of the dedication of our agents," says Ms. Kelly. "They know the market, they listen to their clients and then they deliver as expected."

Ms. Kelly adds, "The agents' rankings and the top ranking of our office are high honors for everyone associated with the Westfield office. I am grateful for all of the agents' efforts and to Coldwell Banker's commitment to its people."



Hye-Young Choi

Ms. Kelly has announced the induction of Hye-Young Choi into the NJAR Million Dollar Club, Gold Level, for the 11th consecutive year.

Ms. Choi is the top-selling agent on the Board of Realtors. The award was presented at L'Affaire in Mountainside, during NJAR's annual banquet honoring outstanding achievement.

NJAR's prestigious Gold Level designation is awarded to Realtors with sales in excess of \$10 million annually. Ms. Choi is the only real estate agent among the Westfield Board of Realtors who has earned the honor consecutively since 1987. The 14-year veteran sales agent recorded more than \$20 million in sales last year and over \$170 million during her career.

Ms. Choi attributed her success to focusing on Westfield and its immediate surrounding areas, including Mountainside, Scotch Plains, Fanwood and Cranford.

A perennial award-winner from Coldwell Banker, the NJAR and the Board of Realtors, Ms. Choi annually ranks among the top three sales associates of Coldwell Banker's 5,000 agents in the metropolitan New York region.

Her commitment to excellence began long before her career in real estate. An acclaimed actress, Ms. Choi performed more than 2,000 international presentations of *The King and I* with Yul Brenner and is also a former professor of music.

A total of five Coldwell Banker Westfield office real estate agents were recipients of this year's NJAR Million Dollar Club Gold Level award, setting a 1997 record for all real estate brokerage firms in Union County. The Westfield office of Coldwell Banker has been the number one sales office every year since 1985, setting new standards of excellence throughout the industry.

Lucille Roll, a 25-year veteran real estate agent and long-time Union County resident, was also inducted into the NJAR Million Dollar Club at the Gold Level.

Ms. Roll, who now resides in Mountainside, lived in Westfield for 22 years. She credited her success to her ability to accommodate the specific needs of families.

"I'll sell homes for my friends who are retiring and then the next thing I know, their children come to town and call me about buying a house," commented Ms. Roll. "There is a big circle of people in the Westfield area who know each other and I'm honored that so many have selected me to help them through such an important decision in their lives."

Ms. Roll also caters to international clients and corporate transferees who are relocating to the area.

Reva Berger, was inducted into the Gold Level of the NJAR Million

Dollar Club. The award was presented to her at the recent NJAR banquet.

The state's prestigious Gold Level designation is awarded to agents with sales in excess of \$10 million annually. This year's ceremony marked the fifth time Ms. Berger has been honored with Gold Level status. It is the highest honor given by the association.

Ms. Berger has also been a frequent recipient of the NJAR Million Dollar Club Silver Level.

"Learning about my clients' preferences, their special needs along with careful listening are all part of the formula for my success in real estate," Ms. Berger said.

The 21-year real estate veteran is familiar with the market area including Westfield, Scotch Plains, Watchung, Warren, Basking Ridge, Bernardsville, Summit and surrounding areas. She is a member of Coldwell Banker's International President's Circle Elite, a honor awarded to less than 1 percent of Coldwell Banker's sales associates.

Ruth Tate, a 30-year veteran real estate agent, was inducted into the Gold Level of NJAR Million Dollar Club.

Ms. Tate was ranked as Coldwell Banker's leading real estate agent in the greater New York area, encompassing New Jersey, Connecticut and New York, from 1986 through 1992. Continuing her success into 1998, Ms. Tate was also named by Coldwell Banker as the number one associate in Union County for January.

"I've been selling real estate for three decades, but I recognize that it's still necessary to stay on top of things in order to be successful," commented Ms. Tate.

Ms. Tate is also a member of the Elite Corps of the Big Apple, a referral network of Coldwell Banker's leading industry experts that helps people from all over the country move into Connecticut, Westchester County, Rockland County, New Jersey and other areas in metropolitan New York.

Mary McEnerney, a 22-year veteran real estate agent and long-time Westfield resident, was inducted into the NJAR Million Dollar Club, Gold Level. The award was recently presented at the Board of Realtors annual banquet.

NJAR's prestigious Gold Level designation is awarded to agents with sales in excess of \$10 million annually. Ms. McEnerney, who has marketed over \$120 million in homes in the Westfield area, has been a member of NJAR's Million Dollar Club since 1977.

Ms. McEnerney, who has lived in Westfield for 21 years, attributed her success to uncompromising service, a passion for real estate, a photographic home memory and a commitment to a planned schedule.

"I will move mountains to get things done on time," she noted. "When clients don't have to worry about delays, they're much more relaxed during what can be a highly emotional experience."

Ms. McEnerney's two daughters attended the Westfield school system through their high school years.

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Century 21 2 x 8

Rorden 2 x 6

Hye-Young Choi 3x7

Degnan Boyle 2x7

Greater Watchung Club To Hold Monthly Meeting At Scotch Plains Library

The Greater Watchung Nature Club will hold their monthly meeting on Tuesday, April 14, at 8 p.m. in the meeting room in the basement of the Scotch Plains Public Library on Bartle Avenue off of Park Avenue.

The program will be the annual Globetrotters given by Herman Bieber. This program will cover their trip to New England this past September.

On Saturday, April 18, the club will sponsor a trip to the Great Swamp, led by Andy Lamy. Club members will meet at the south side of the Fanwood Train Station at 7 a.m.

On Sunday, April 26, the first of the Walker Walks will meet at the "The Birches" parking lot at Echo Lake Park in Mountainside at 7 a.m. until 9 a.m. These walks are an opportunity for birders of all levels of birding from beginners to expert. Coffee and donuts will be served at the meeting.