

# Real Estate News

Westfield Burgdorff ERA associate **Anne Weber** has tied for most company sales during March with five sales.

Vice President and Manager Jean Massard, stated: "Anne has lived in this area for many years and has cultivated a thorough knowledge of this community. Her strong values and commitment to quality service are being rewarded with this exceptional performance."

Ms. Weber is a member of the Westfield Board of Realtors and the Garden State Multiple Listing Service.

An active community volunteer, she supports scouting school programs, and athletic activities.

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Out of more than 925 sales associates with Burgdorff ERA, **Dick Diemer**, a sales associate with the Burgdorff ERA Office in Westfield, has placed in the top 1 percent of the entire company for two consecutive months for dollar volume for closed business year to date.

Mr. Diemer ranked number one in the company in January and number two in the company in February.

"Dick is a dedicated real estate professional and deserves all the recognition he receives for achieving this merited level within the company," stated Jean Massard, Vice President and Manager of the Westfield Office. "He is very loyal to his customers and we are all very proud of him."

Mr. Diemer has been a real estate professional since 1990 and was a member of the New Jersey Association of Realtors (NJAR) Million

Dollar Sales Club for outstanding production in 1994 and 1996 through 1998. He attained the GRI (Graduate, Realtors Institute) designation after completing the nationally required curriculum, and recently served on the NJAR Property Tax Reduction Task Force.

He is also a member of the Greater Union County Association of Realtors.

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**Elaine Demyen**, a sales associate in Burgdorff ERA's Westfield office, has earned the NJAR Million Dollar Sales Club Award, Silver Level for production exceeding \$5 million and at least 20 closed transactions.

Ms. Demyen has won the NJAR Million Dollar Award, attaining Bronze Level in 1989 and 1992 through 1997.

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**Louis Faruolo**, a sales associate with Weichert Realtors' Westfield office, has won the April office award for the greatest number of marketed listings, announced James M. Weichert, president.

**Rosemary Tarulli**, a sales associate, has won an office top listing award for the month of April.

**Holly Cohen**, a sales associate, led the office in listings during April to earn top producer honors.

**Lola E. Reed**, a sales associate, has won the office's top sales award for the third consecutive month in April, in addition to the award for greatest number of transaction units.

**Pat Manfra**, a sales associate, has won the April office award for the greatest number of sold

listings.

**Niki Fry**, a sales associate, has won an April office award for her marketing achievements.

**Carole Edzek**, a sales associate, led the office in transaction unit dollar volume and won an office top sales award in April.

**Linda Weimer**, a sales associate, led the office in transaction unit dollar volume during April.

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**Lila Weiner**, a sales associate in Burgdorff ERA's Westfield office, has been named to Burgdorff ERA's President Club for sales amounting to more than \$4 million in 1998.

A multi-million dollar producer, Ms. Weiner has been selling real estate in Westfield since 1978.

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**Burgdorff ERA** recently announced that **Kitty J. Leonowicz** joined the company as a broker/sales associate in its Westfield Office at 600 North Avenue, West.

A Realtor since 1973, Ms. Leonowicz is a multi-million dollar producer. She holds the GRI designation and has been recognized by the NJAR with membership in its Quarter Century Club for more than 25 years of service to the real estate industry.

Ms. Leonowicz has served on the Board of Realtors on the Multiple Listing Service and Million Dollar Union Committees and is a member of the Greater Union County Association of Realtors, Garden State Multiple Listing Service and Middlesex County Multiple Listing Service.



Coldwell Banker Schlott, Realtors, 209 Central Avenue, Westfield, has announced its participation in the sale of the above property at 1326 Hidden Circle, Mountainside. The property was handled by Regina Vietro.



Coldwell Banker Schlott, Realtors, 209 Central Avenue, Westfield, has announced the listing and sale of the above property at 2160 Buttonwood Lane, Scotch Plains. The property was listed by Hye-Young Choi and negotiations of the sale were by Dennis Devine.



Weichert Realtors, 185 Elm Street, Westfield, has announced its participation in the sale of the above property located at 3 Daisy Court, Edison. The property was listed by Bob Spillane and negotiations of the sale were by Lola Reed.



Weichert Realtors, 185 Elm Street, Westfield, has announced its participation in the sale of the above property located at 6 Rutgers Road, Cranford. The property was sold by John Wiley.



Weichert Realtors, 185 Elm Street, Westfield, has announced its participation in the sale of the above property located at 412 Everson Place, Westfield. The property was listed by Niki Fry.



Weichert Realtors, 185 Elm Street, Westfield, has announced the sale of the above property located at 63 Pinegrove, Berkeley Heights. The property was sold by Dean Miner and Lola Reed.



Coldwell Banker Schlott, Realtors, 209 Central Avenue, Westfield, has announced the listing and sale of the above property at 15 Oak Court, Fanwood. The property was listed by Pat Glaydura and negotiations of the sale were by Betty Lynch.



Coldwell Banker Schlott, Realtors, 209 Central Avenue, Westfield, has announced the sale of the above property at 82 Beech Avenue, Fanwood. The property was handled by Carla Capuano.



Coldwell Banker Schlott, Realtors, 209 Central Avenue, Westfield, has announced its participation in the sale of the above property at 39 Doris Parkway, Westfield. The property was handled by Kelly Harrington.



Weichert Realtors, 185 Elm Street, Westfield, has announced its participation in the sale of the above property located at 743 Clarence Street, Westfield. The property was listed by Pat Manfra and negotiations of the sale were by Judith Pipoli.



Weichert Realtors, 185 Elm Street, Westfield, has announced its participation in the sale of the above property located at 2272 Sunrise Court, Scotch Plains. The property was listed and negotiated by Rosemary Tarulli.



Coldwell Banker Schlott, Realtors, 209 Central Avenue, Westfield, has announced the sale of the above property at 918 Beechwood Court, Plainfield. The property was handled by Susan Callender.



Coldwell Banker Schlott, Realtors, 209 Central Avenue, Westfield, has announced the sale of the above property at 1410 Evergreen Avenue, Plainfield. The property was handled by John DeMarco.



Coldwell Banker Schlott, Realtors, 209 Central Avenue, Westfield, has announced its participation in the sale of the above property at 1168 Lake Avenue, Unit #13, Clark. The property was handled by Anthony Nuzzo.



Weichert Realtors, 185 Elm Street, Westfield, has announced the sale of the above property located at 224 Byrd Avenue, Scotch Plains. The property was listed and sold by Carole Edzek.



Weichert Realtors, 185 Elm Street, Westfield, has announced its participation in the sale of the above property located at 277 Seneca Place, Westfield. The property was listed and negotiated by Sheldon Mizus.



Coldwell Banker Schlott, Realtors, 209 Central Avenue, Westfield, has announced its participation in the sale of the above property at 2003 Boynton Avenue, Westfield. The property was handled by Judy Faraldo.



Coldwell Banker Schlott, Realtors, 209 Central Avenue, Westfield, has announced the sale of the above property at 1224 Elizabeth Avenue, Rahway. The property was handled by Judy Faraldo.



Coldwell Banker Schlott, Realtors, 209 Central Avenue, Westfield, has announced the listing and sale of the above property at 299 Seneca Place, Westfield. The property was listed by Hye-Young Choi and negotiations of the sale were by Reva Berger.



Weichert Realtors, 185 Elm Street, Westfield, has announced its participation in the sale of the above property located at 526 Cecilia Place, Scotch Plains. The property was listed and negotiated by John Wiley.



Weichert Realtors, 185 Elm Street, Westfield, has announced its participation in the sale of the above property located at 2334 Belvedere Drive, Scotch Plains. The property was listed by Lou Faruolo and negotiations of the sale were by Lola Reed.



Coldwell Banker Schlott, Realtors, 209 Central Avenue, Westfield, has announced the listing and sale of the above property at 1084 Prospect Avenue, Mountainside. The property was listed by Ruth Tate and negotiations of the sale were by Elvira Ardrey.



Coldwell Banker Schlott, Realtors, 209 Central Avenue, Westfield, has announced the sale of the above property at 25 Knollwood Drive, Short Hills. The property was handled by Harriet Lifson.



Coldwell Banker Schlott, Realtors, 209 Central Avenue, Westfield, has announced the listing and sale of the above property at 1240 Meadowlark Lane, Scotch Plains. The property was listed by Alicia Zurlo and negotiations of the sale were by Kay Gragnano.



Weichert Realtors, 185 Elm Street, Westfield, has announced its participation in the sale of the above property located at 24 Harding Drive, Berkeley Heights. The property was sold by John Wiley.



Coldwell Banker Schlott, Realtors, 209 Central Avenue, Westfield, has announced its participation in the sale of the above property at 2224 Coles Avenue, Scotch Plains. The property was handled by Kimberly Haley.



Coldwell Banker Schlott, Realtors, 209 Central Avenue, Westfield, has announced the listing and sale of the above property at 28 Keith Jeffries, Cranford. The property was listed and sold Bob Devlin.



Coldwell Banker Schlott, Realtors, 209 Central Avenue, Westfield, has announced the listing and sale of the above property at 136 North Chestnut Street, Westfield. The property was listed by Carol Lyons and negotiations of the sale were by Lucille Roll.



Coldwell Banker Schlott, Realtors, 209 Central Avenue, Westfield, has announced the sale of the above property at 301 Roanoke Road, Westfield. The property was handled by Elvira Ardrey.



Weichert Realtors, 185 Elm Street, Westfield, has announced its participation in the sale of the above property located at 780 Oak Avenue, Westfield. The property was listed by Pat O'Connor and negotiations of the sale were by Anna Figlin.



Coldwell Banker Schlott, Realtors, 209 Central Avenue, Westfield, has announced the sale of the above property at 9 Westbrook Road, Westfield. The property was handled by John DeMarco.



Coldwell Banker Schlott, Realtors, 209 Central Avenue, Westfield, has announced the sale of the above property at 747 Johnston Drive, Watchung. The property was handled by Lucille Roll.



Coldwell Banker Schlott, Realtors, 209 Central Avenue, Westfield, has announced the listing and sale of the above property at 421 Mountain Avenue, Westfield. The property was listed by Lucille Roll and negotiations of the sale were by John Aslanian.



Coldwell Banker Schlott, Realtors, 209 Central Avenue, Westfield, has announced the listing and sale of the above property at 526 Summit Avenue, Westfield. The property was listed by Alicia Zurlo and negotiations of the sale were by Donna Nackson.

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## RECENT REAL ESTATE TRANSACTIONS

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